

AMERICA'S FASTEST-GROWING PRIVATE COMPANIES

GATEWAY 2000 '90
ORACLE '83
COMP USA '90
PETE'S BREWING '93
DOMINO'S '83

INTUIT '90
TIMBERLAND '83
KINGSTON TECHNOLOGY '92
MICROSOFT '84

Inc. 500



Birthplace of America's
Entrepreneurial Superstars

16th Annual Ranking

COVEY LEADERSHIP CENTER '94 THE SHARPER IMAGE '82



LaserCare™
PRINTER & MFP EXPERTS

377

What Do You Want
To Print Today?

Get To Know Us

Whatever you want to print, LaserCare can help you do it faster, easier and better looking than ever before! Our great combination of printers, supplies, services and accessories work together to help you get your job done exactly the way you want it.



We understand what is important to every business-quality, price, value, service and selection.

Service & Repair

On-site or walk-in, our expertise in printers allows us to offer prompt nation-wide response with competitive low rates and an extensive 120-day warranty. Every major city in all 50 states has an experienced field technician ready to respond to your printer service needs when you call.

- Fast Warranty Service
- Annual Agreements
- Printer Cleanings
- Block Repair Plans
- \$65 Break/Fix Repair
- Spare Part Sales

Toner Cartridges

LaserCare Premium Toner Cartridges are HP replacements and made with brand new imaging parts that offer unsurpassed quality. Your printed documents will have dark black coverage, sharp edges and fine lines without unwanted marks or blemishes. The best yield, quality and reliability for your money.

- Industry Pioneer
- Big Savings
- Excellent References
- Environmental Benefits
- New OEM Quality
- Maximum Page Yield

COMPANY (1996 RANK) BUSINESS DESCRIPTION	SALES GROWTH			PROFIT RANGE* '96 '92	NO. OF EMPLOYEES		DATE FOUNDED
	1992-'96 (% INCREASE)	'96 SALES (\$000)	'92 SALES (\$000)		'96	'92	
371. Teams Tempe, AZ Provides assessment svcs. for businesses	748%	\$3,442	\$406	A F	45	10	1978
372. Ultimate Software Consultants Lombard, IL Provides software consulting svcs.	747	9,741	1,150	C E	87	12	1988
373. DPS Fresno, CA Designs, mfrs., & sells alarm & control systems for phone companies	745	4,747	562	A D	32	19	1986
374. GI Apparel Farmingdale, NJ (405) Mfrs. & sells imprinted sportswear	743	11,683	1,386	C D	159	25	1989
375. FGM Herndon, VA Develops computer software & integrates computer systs.	741	6,113	727	D D	64	14	1987
376. Professional Exhibits & Graphics Sunnyvale, CA Mfrs. trade-show graphics	741	6,607	786	D E	40	14	1992
377. LaserCare Los Angeles, CA Mfrs. laser printers & supplies	739	1,845	220	D D	24	10	1986
378. Interface Data Systems Phoenix, AZ Mfrs. electronic-control devices	738	6,747	805	D F	122	35	1991
379. Atlantic Realty Cos. Vienna, VA Provides real estate development, planning, & consulting svcs.	735	3,440	412	A A	21	2	1992
380. Communications Products Indianapolis, IN Provides network/telecom.-integration systs.	730	16,118	1,942	F D	87	13	1983
381. Barber Martin & Associates Richmond, VA (364) Provides advertising, marketing, & PR svcs.	730	38,169	4,601	D D	51	22	1988
382. General Shelters of Texas, S.B. Center, TX (299) Develops building structures & cooling systs.	729	8,559	1,032	D F	119	6	1990
383. Rochester Software Associates Rochester, NY Mfrs. digital-document-production software	726	4,008	485	A A	16	4	1986
384. Austin Tanner Garrett Tallahassee, FL (365) Provides computerized voice & fax svcs.	725	5,331	646	A B	36	4	1987
385. Envirotech Services Enid, OK Provides civil-engineering & environmental consulting svcs.	724	1,780	216	C F	27	1	1992
386. Alphatech Arlington, VA Provides computer consulting svcs.	723	5,318	646	C C	71	7	1989
387. Atlantic Search Group Cary, NC (271) Provides technical consulting for pharmaceutical & other industries	720	6,531	796	D C	100	25	1986
388. Custom Transportation Service Braintree, MA Provides transportation & limousine svcs.	719	4,292	524	C E	142	18	1988
389. Delta Group Albuquerque, NM Mfrs. cables, wire harnesses, & electromechanical assemblies	711	5,606	691	D F	70	18	1987
390. CD Smith Drug St. Joseph, MO Provides wholesale pharmaceutical distr. svcs.	710	301,523	37,221	D F	140	50	1886
391. Davis Cos. Marlborough, MA (183) Provides temporary-employee & mgmt. svcs.	709	30,940	3,824	D D	52	8	1988
392. Computer Aided Service Los Altos, CA Provides software & diagnostic equip. for automotive svcs.	708	15,046	1,861	F F	75	50	1989
393. Hoff & Associates Ann Arbor, MI Provides product-design & engineering svcs.	708	2,732	338	D B	24	4	1991
394. World Wide Technology St. Louis, MO Provides systs.-integration svcs.	706	81,582	10,119	D D	92	24	1990
395. Ex Officio Seattle, WA (169) Designs, imports, & distr. adventure-travel apparel	703	6,937	864	E F	24	6	1986
396. Dazel Austin, TX Mfrs. mgmt. software	701	8,828	1,102	F A	96	12	1991
397. ACS Systems & Engineering Virginia Beach, VA (109) Provides systs.-integration, installation, & engineering-design svcs.	694	8,228	1,036	C D	130	2	1990
398. Radiant Systems Raleigh, NC Mfrs. heating equip. for engines	694	6,590	830	D F	58	6	1989
399. Hamlin, Power & Reaves Springfield, IL Provides automotive-marketing & training svcs. & sells used cars	693	30,362	3,827	D D	90	20	1989
400. Warm Springs Machining Waynesboro, PA Mfrs. & distr. hydraulic-dump prods.	692	7,619	962	C E	80	20	1989
401. National Computer Resource Wichita, KS Sells new & used computer equip. & periph.	691	8,024	1,014	D D	51	10	1991
402. Logical Solution Lenexa, KS Sells computers	691	10,239	1,294	D D	22	3	1991
403. Triggiano Enterprises Phoenix, AZ Mfrs. construction-paper prods.	691	9,281	1,173	C D	29	4	1991
404. NIE International Phoenix, AZ (423) Distr. computer systs. & parts	690	25,243	3,196	D D	75	15	1990
405. Solid Concepts Valencia, CA Provides rapid-prototyping & manufacturing svcs.	690	4,154	526	A A	63	3	1991

*A. 16% or more; B. 11% to 15%; C. 6% to 10%; D. 1% to 5%; E. Breakeven; F. Loss